Vynn Capital

Annual Newsletter 2022

Vynn Capital

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The Vynn-ing Formula

2022 Key Highlights

Connecting people

- 2022 was a year of reconnecting with investors, founders and partners, with Vynn Capital's very first physical event - *Knowledge Xchange Session: "Optimization of Cross-Border Commerce with Technology"*

- Portfolio companies continued to grow, welcomed new investors and saw new opportunities for expansion

Strengthening the strategic investment playbook

- We continue to invest in building a stronger portfolio ecosystem through investments in companies such as Bizbaz - a financial intelligence and risk assessment startup, which has the potential to collaborate with our other portfolio companies.

- We also tripled down on our existing portfolio company, Dropee, as we believe in providing continuous support to our portfolio companies

Focusing on the Supply Chain and Mobility sectors

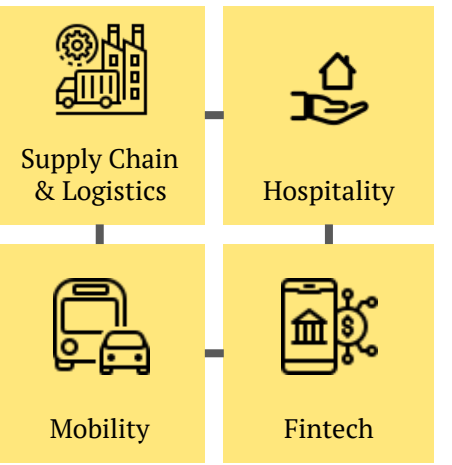
- Vynn Capital launched a series of Supply Chain and Mobility-focused research reports to share our findings on innovation and opportunities in the industries with stakeholders

Vynn Capital Overview

Exposure

Vynn expanded our investment coverage across **Malaysia, Singapore, Indonesia, Vietnam** and **Hong Kong**. Our portfolio companies now operate in the Mobility, Supply Chain & Logistics, Hospitality and Fintech industries and are actively seeking partnerships to unlock greater opportunities to grow together.

Ecosystem Investing



>70%

portfolio companies raised additional funding after Vynn's investment

~5.3k

jobs created across Vynn's portfolio

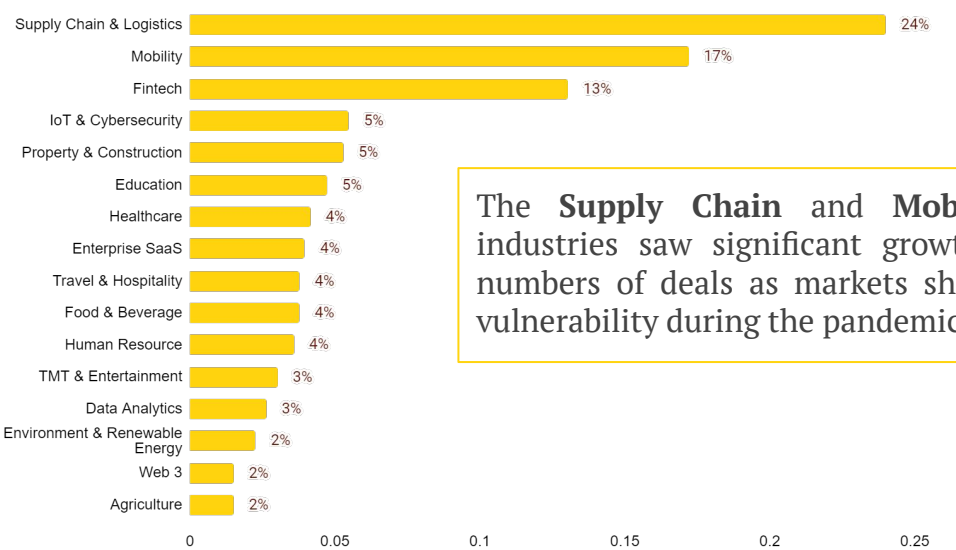
US$ 658m

raised by Vynn's portfolio companies as of 2022

108

cities & communities are served by our portfolio companies

Dealflow Demographic by Industry



The **Supply Chain** and **Mobility** industries saw significant growth in numbers of deals as markets showed vulnerability during the pandemic.

Journey in 2022

1 Tripling down in Dropee

Dropee, a B2B marketplace startup, closed a US$ 7m Series A1 round, led by Vynn Capital as a returning investor and co-invested by HCL Capital, Resolution Ventures and LKF Capital, and Brama One Ventures.

Link

Co-founders of Dropee
Lennise Ng & **Aizat Rahim**

2 Welcoming Bizbaz to Vynn's Portfolio

The latest addition to the portfolio is Bizbaz, a risk assessment startup, which raised US$ 4m in a HSBC Asset Management-led Seed round.

Link

Founders of Bizbaz
Hayk Hakobyan

3 Carsome continues to "Beep"

Carsome, Southeast Asia's leading used car ecosystem, closed its Series E round totalling US$ 290m, led by Qatar Investment Authority, Temasek-backed 65 Equity Partners and SeaTown Holdings. The company is also part of KAF Investment Bank's consortium that was awarded a Malaysia digital banking license.

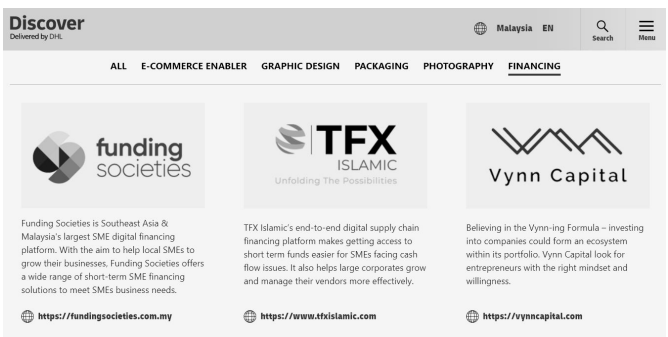
Link

Co-founders of Carsome
Eric Cheng & **Jiun Ee Teoh**

4 Partnering with DHL Express Malaysia

Vynn Capital participates as a part of DHL Express Malaysia's ecosystem in the GoTrade program, as a funding partner to empower the SMEs in exportation by providing practical knowledge and resources to help in shipping overseas and entering international markets.

Link



"Trade is a key driver of economic development and is especially crucial now, as the global market is on the road to recovery from the pandemic"
- Julian Neo, Managing Director, DHL Express Malaysia & Brunei

5 Vynn's Event: Knowledge Xchange Session "Optimisation of Cross-Border Commerce with Technology"

Watch the recordings at
Vynn's Youtube channel

Three key components in supply chain (1) Infrastructure; (2) Cost; (3) Information. Regulatory knowledge is very important, please plan ahead for cross border shipments.

- **TC Lau**

The consumer automotive industry uses only 7% of the total semiconductor chips produced in the world. Leverage on the relationship with your stakeholders in order to plan better.

- **Datuk Thomas Leong**

Generally, all businesses just need one thing - "Trust". Trust was difficult in the past due to lack of visibility, but the infrastructure and solutions are affordable nowadays allowing the businesses to sell their products in a smarter way.

- **Lennise Ng**

mavcap

Accelerating Ventures

Tuesday, 13 December 2022
8.30am - 1.00pm
Astor Room 2 & 3, St. Regis Kuala Lumpur

6 MAVCAP Appreciation Award

Victor Chua, Managing & Founding Partner of Vynn Capital was awarded "Rising Star Award" by our limited partner (LP), MAVCAP - Malaysia's largest venture capital firm, under the Ministry of Finance of Malaysia.

Research Series

Vynn Capital 2021 Supply Chain and Mobility Investment Snapshot

This report provides a detailed breakdown of Southeast Asia's supply chain and mobility investment landscape.

Download here

The Hard Reboot: Technology Empowers Mobility

This report was prepared in collaboration between PATA and Vynn Capital with an aim to analyse and lay out growth areas for a balanced and resilient travel and tourism industry recovery.

Download here

Cross Border Commerce with Technology

This report covers the E-commerce market and technology trends in optimising the supply chain industry.

Download here

Vynn-ing Startups

CARSOME

Regional

SEA's leading used car marketplace and Malaysia's first "Unicorn"

dropee

Malaysia, Indonesia

SaaS-enabled supply chain platform

E POST

Malaysia, Philippines

Cross border E-commerce fulfilment startup originally from Borneo

Indonesia

Indonesia's largest online property management platform

Indonesia

Direct-to-consumer enabler for Indonesia

.velotrade

Hong Kong, Vietnam

A trade financing platform that facilitate cross border trades

Regional

Financial intelligence and risk assessment startup based on behavioral science

Thank You

Reach out to us at:

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